

## COLLECTED 5 GOOD MARKETING

## **IDEAS**

The competition among restaurants is fierce, and it'll be need to give all to be successful. I collected with 8 restaurant marketing ideas and strategies that promise to help MadMex improve business and get attention from growling stomachs everywhere!

## **Loyalty Programs**

Partnering up with online food apps should definitely be a consideration as part of your restaurant marketing plan. Partnering with online apps encourages visitors to check out your restaurant through gamification and loyalty programs, which offer visitors a free purchase or discount for visiting a certain number of times.



## **Coupon Discounts**

Providing coupons and discounts for your restaurant is always a surefire way to bring customers running.

Offer a free dish to your new email newsletter subscribers.

Alternatively, you can try advertising a discount
through Groupon or Living Social – if you go that
route, you'll get a TONS of exposure, but you'll end
up paying a hefty portion of sales to the deal website,
so keep that in mind.





## **Start a Food Truck** : Local Ingredients

Starting a food truck isn't for the faint of heart - it's a tremendous endeavor and, depending on the kind of truck you want to buy, it can be very pricey. However, starting a food truck enables you to dish out your food to folks you might never normally come in contact with.



Customers love to hear that they're eating local, and sourcing local ingredients from nearby can do a lot to boost your fan base and give you a positive reputation in the community. If it's not out of your • budget, definitely consider this option!



## **Develop Identity**

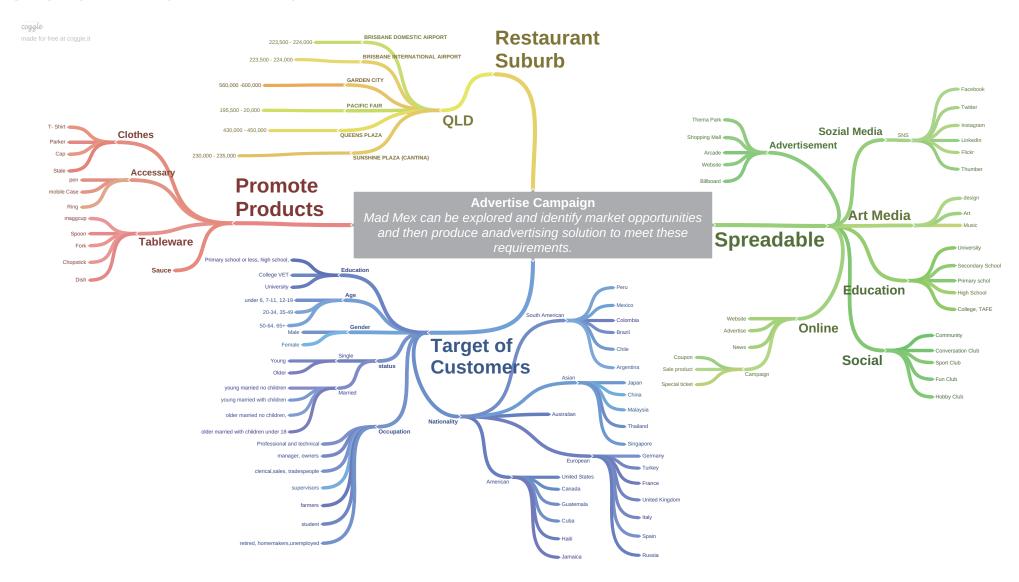
Building brand identity can have a big affect on your social media performance. Your goal should be to build you restaurant's identity around your target

Understand who your target patrons are, then build your brand around what they are interested in. Reflect • these interests on your social media platforms and in your promotional material.





## **COGGLE MIND MAP**





## **SWOT ANALYSIS**

**STRENGTH** 

Located in big commercial facilities.

Serves in reasonable price

**WEAKNESS** 

Poor intuitiveness of the current logo. Potential

customers may fail to perceive Mad Mex as a Mexican

restaurant.

**OPPORTUNITIES** 

If Mad Mex can do well in the fierce competition, the

reward is big; more customers and more sales

**THREATS** 

Many competitors of the same kinds (Subway,

MacDonald and Gomez ). They also sell at reasonable

prices.



## **ANALYSIS OF SUMARRY**

- •Strengths or opportunities that can reduce or negate the weakness or threats?
- The price range won't make Mad Mex compete against restaurants other than fast food restaurants.
- •Without an intuitive logo, their presence is noted by customers.(eg, whoever goes to food court may notice the presence of Mad Mex)
- How can the strengths also be threats.

Mad Mex has to be cleaver enough to overwhelm other competitors who are selling fast food at reasonable price.



## **SEASON CAMPAING**

### Organise Halleween festival

Drink apple cider, go to a pumpkin festival, carve a pumpkin, decorate the house, go to a haunted house, find your way out of a cornmaze... the list continues until Halloween approaches on October 31st.

If MadMex is become a host of halloween festival, it will definitely be buzzing custmaers sorround MadMex at the day.



#### **PROPORSAL**

# MAD MEX HALLOWEEN CAMPAIGN

AUTUMN IS NOTORIOUS FOR GETTING FAMILIES OUT OF THE HOUSE TO ENJOY TRADITIONAL FALL-FESTIVITIES; ESPECIALLY IN FOLIAGE-LADEN AREAS LIKE NEW ENGLAND. MAYBE IT'S BECAUSE SCHOOL ALWAYS STARTS IN SEPTEMBER, BUT IT JUST SEEMS LIKE FALL IS THE TIME WHEN EVERYONE HAS A PLAN IN PLACE. IF YOU'RE A RESTAURANT OWNER MIGHT BE THINKING: WELL HOW CAN I MAKE MY SPOT PART OF THEIR PLAN?

As a restaurant owner, halloween activities give them unlimited opportunities to take advantage of the season and have a little fun at the same time... and with a little bit of a marketing strategy, you can make sure your place is the go-to destination.



## THE BASICS

## Redesign logo for Halloween

The Mad Mex logo is a sugar skull symbol for what's prospering in Mexico now, and the power of the signal and unique mark that people prefer to come around Mad Mex everyday.





#### **LOGO**

## THE BASICS

## **Recolouring logotype**

Trying to change colour for halloeween atmosphere and the adjustment of space between pairs of letters was manually shifted in order to create a more visually appealing and readable logotype.







## THE BASICS

## Create new logo for the campaign

The adjustment of space between pairs of letters was manually shifted in order to create a more visually appealing and readable logotype.

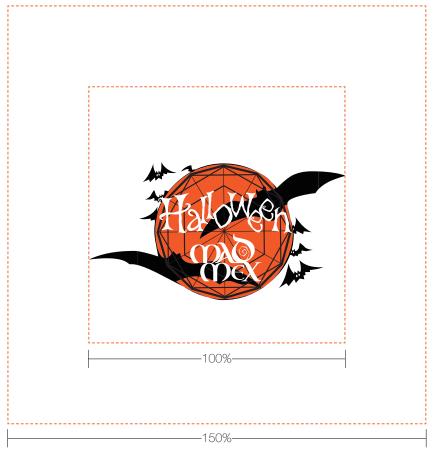






## **CLEAR SPACE AND** MINIMUM SIZE

When you are using the logo with other graphic elements, make sure you give it some room to breathe. The empty space around the logo should be at least 150% of the width of the logo. To ensure the logo maintains its visual impact, do not go any smaller than 16 pixels wide.









16 pixels

#### **LOGO**

## COLOR

The Mad Mex logo is always red, green and white. It must be legible and maintain the integrity of its form. However, only this campaign our colour is going to change to orange and perple. it can show halloween moods.

When placing the logo on image, always use as same way of any colors.

For image orange or perple background, we suggest applying a 90% white tint to the ensure image to maintain legibility of the Mad Mex logo.



with orange or black colour back ground



with perple or darker color back ground



The logo on image back ground



layer 2 90% orange or perple tin



layer 1
Original image



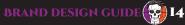
#### **TYPOGRAPHY**

## **BODY COPY**

For the base, when customers need to read informations, we can use Helvetica Neue.

For the event name, and logotype, we can use the company name, it's always use all white colour except ourr logotype.





## **ABUS STOP SIGN**

Our advertise design is combined 3 layers that original image is put on bottom, 60-80% tint body copy cover on the image, and then original logo and important words with colour frame put on top.



layer 1 original image

Combined all layer business card image 60-80% tin

perple back graound





layer 2 100% body copy and logo

Combined all layer

business card image





Combined all layer business card image

HALLOWERN



layer 1 original image

60-80% tin

Combined all layer

business card image



orange back ground





layer 2 100% body copy and logo



# **ABUS STOP SIGN**







# A BILLBOARD DESIGN







## T-SHIRTS DESIGN

Our fun T-shirts design is simple and universal -- it is the common thread our brand and allaw us to emphasise the Mad Mex with Halloween moods.













# T-SHIRTS DESIGN



# MERCHANDISE PRODUCTS

Our merchandise design is famlia and universal
-- it is the common thread halloween candy and
chocolate. They also allaw us to emphasise the
Mad Mex.

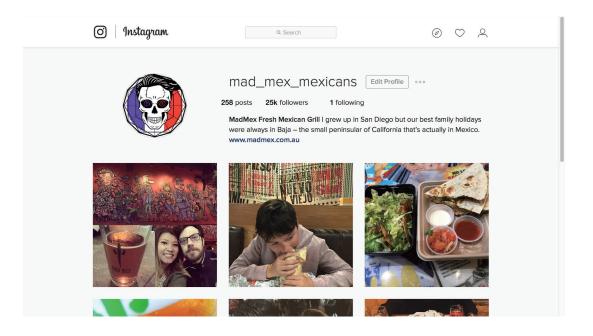


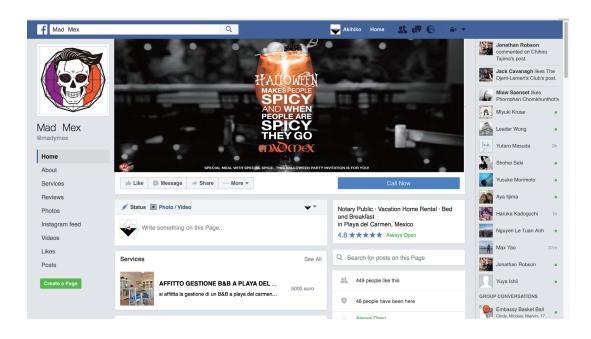




# SOCIAL MEDIA CAMPAIGN

A mock up of Instagram





A mock up of facebook

